



**FLIGHT ADVISORY BOARD  
FEDERAL EXPRESS CORPORATION  
B-727 FLIGHT OPERATIONS  
MEMPHIS, TN. 38194**



April 10, 1989

Frederick W. Smith  
Chairman of the Board/CEO  
Federal Express Corporation  
Post Office Box 727  
Memphis, Tennessee 38194

Dear Fred:

Thank you for the opportunity to discuss pay and benefit issues. I felt our meeting was both productive and informative.

Al Smith and I are preparing for the meeting we discussed. We will call later this week to schedule a time. I am also pleased that we made arrangements for future meetings regarding the Godwins study and PSLTD issues.

I plan to meet with Bill Finnegan and John Poag to discuss the compensation issues we covered. I am confident that we can design proposals which would enhance our current system.

Sincerely,

Donald L. Engebretsen  
Chairman, Pay and Benefits Committee